

Majid EL MAMOUNI

Seeking a 4-Month Internship: Business Engineer | Instrumentation & Measurement

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Driver's License | Portfolio : majidelmamouni.ovh

About Me

Engineering student at Polytech Lille specializing in Instrumentation and Business Engineering, with hands-on experience in B2B business development and academic coaching. Eager to contribute to the technical sales and commercialization of advanced measurement solutions.

Professional Experience

STEM Tutor | Privé | Valenciennes

11/2020 - Present

- Tailor pedagogical methods and academic support to each student's learning profile
- Provide remedial coaching and structured preparation for national exams
- Monitor academic progress on a long-term basis to ensure continuous improvement

Business Development Engineering Intern | MarjaneGroup | Casablanca, Maroc

07/06/2026 - 04/07/2026

- Conducted multi-channel supplier sourcing and B2B prospection
- Supported key account managers in presenting and selling complex technical solutions
- Promoted and monetized supplier performance analytics and data-driven insights

Operations & Sales Assistant to the Executive Director

Les 4 saisons | Douchy-les-Mines | 06/2022 - 08/2022

- Coordinated supplier purchase orders and received inbound shipments to guarantee uninterrupted inventory supply
- Optimized shelf merchandising and product placement to enhance visibility and drive sales volume
- Managed checkout operations and daily cash register balancing, ensuring 100% transaction accuracy

Education

Engineering Degree: Instrumentation & Business Engineering

Polytech Lille | Villeneuve-d'Ascq | 09/2025 - Present

Two-Year Intensive Preparatory Program for National Engineering Competitive Exams

Henry Wallon | Valenciennes | 09/2023 - 06/2025

French Baccalaureate (High School Diploma) – Mathematics & Physics, European English Section

Lycée Saint Michel | Solesmes | 09/2020 - 06/2023 | Graduated with Highest Honors

Skills

- Instrumentation: Multiphysics Sensors & Measurement Instruments, Signal Conditioning & Data Acquisition Systems
- Tools & Programming: SolidWorks (CAD), Microsoft Excel, SQL, Python

Languages

English (Professional – Cambridge C1) | Spanish (Intermediate) | Arabic (Basic)

Certifications

- Cambridge English: C1 Advanced
- Aeronautical Initiation Certificate (BIA – French National Aviation Diploma)

Interests

Basketball ; Chess